Infrastructure

India | Quarterly Preview



12 April 2025

Slower than usual Q4

The Infrastructure sector is seeing signs of pick-up – Capex by the central government is up 48% YoY, state capex has normalized with increased focus on irrigation/water supply (rise in new project announcements by Andhra Pradesh and Maharashtra) and initial signs are brewing of a rise in capacity enhancements by large conglomerates indicating potential business for engineering and construction plays. In international markets, projects from the Middle East are buoyant. New awarding witnessed across sectors – roads, buildings, marine, metro, minerals, T&D, water, and telecom –have led to diversified EPC plays emerging as key beneficiaries.

We remain optimistic in the near term due to a large opportunity pipeline across subsectors. For Elara Infrastructure universe, we expect a FY24-27E revenue CAGR of 12%, an EBITDA CAGR of 12% and earnings CAGR of 15%. The sector is currently trading at a comfortable average of 11.6x FY27E P/E. <u>Our top picks in the sector are diversified EPC</u> <u>companies such as NCC (NJCC IN) and Afcons Infrastructure (AFCONS IN).</u>

Diversified EPC better placed than focused road EPC players: Within Elara Infrastructure universe, diversified EPC plays such as NJCC, Larsen & Toubro (LT IN), HCC and AFCONS witnessed healthy order inflow. In fact, NJCC and LT surpassed fullyear guidance with strong inflows worth ~INR 208bn and INR 600bn in Q4, respectively. LT's inflows were bolstered by international orders, which formed 60% of the total announcements, led by an ultra-mega order in the hydrocarbon division from Qatar. For NJCC, order inflows were led by BSNL and the transportation division, which contributed 53% and 33%, respectively. AFCONS received an inflow worth INR 23bn in Q4 and has pending L1 status on orders worth INR 141bn (delayed due to land acquisitions). Road focused EPC companies such as PNCL, HG Infra and ASBL may have underachieved their lower end of guidance by 24%, 19% and 2% respectively.

Expect inflows for Elara E&C Infrastructure universe at ~INR 830bn (up 11% YoY) in Q4FY25E. Our calculations show an average orderbook, as of Q4FY25E (including L&T), at INR 818bn (up 19% YoY), with an average book-to-bill ratio of 2.7x.

Q4 execution slower than usual: Although new project announcement was healthy, delay in receipt of appointed dates, land acquisition approvals and payments from government authorities may impact execution in Q4FY25 versus a usual seasonally strong Q4. About 82% of the total project awarding worth INR 1.2tn by the Maharashtra state government is yet to be converted into LOA. Overall, for Elara Infrastructure universe, we expect an average revenue decline of 12% YoY, largely led by lower executable orderbook for KNR Construction, delay in payments for *Jal Jeevan Mission* impacting NJCC, PNC Infratech and LT. The only exception is HG Infrastructure, wherein we expect a growth of 7% YoY, led by contribution from solar projects.

Average EBITDA margins are likely to be range-bound at 11% on account of stable material prices of steel and cement.

For Praj, await government decision on increasing ethanol blending rate: Ethanol blending rate has reached 19.5-20%, largely led by grain-based ethanol. Await the government decision on increasing petrol blending rate to 25% or more to open up new order opportunities for Praj. For Q4E, we factor in a 6.5% growth in inflows to INR 10bn and flat revenue with EBITDA margin at 8%.

Road projects – High competitive intensity: After a tepid show in 10MFY25 at 4,204kms (flat YoY), in January 2025, awarding by the MORTH was up 108% YoY to 1,104 kms. However due to competitive intensity, small/unlisted EPC players were beneficiaries, with bids ~25-30% lesser than the quoted price. The authority is working towards improving the quality of roads and is planning to implement stringent bidding rules in the near term.

Price performance

(%)	зм	6M	12M
Nifty	(2.6)	(8.6)	0.3
L&T	(11.9)	(10.5)	(17.0)
Afcons Infrastructure	(14.2)	NA	NA
NCC	(16.4)	(29.6)	(20.9)
Praj Industries	(32.2)	(35.1)	(3.6)
H.G. Infra Engineering	(24.3)	(29.1)	(2.0)
PNC Infratech	(12.1)	(40.9)	(41.5)
KNR Constructions	(29.4)	(28.5)	(14.2)
Ashoka Buildcon	(31.3)	(25.9)	7.9
Hindustan construction	(27.0)	(40.4)	(34.8)

G	Re	Revenue (INR mn)							
Company	FY25E	FY26E	FY27E						
L&T	2,559,201	2,853,735	3,133,714						
Afcons Infra	135,594	163,339	188,271						
NCC	193,242	222,008	250,683						
Praj Industries	34,097	38,377	44,201						
H.G. Infra Engineering	58,831	68,900	79,068						
PNC Infratech	57,431	68,890	85,869						
KNR Constructions	37,641	43,879	53,644						
Ashoka Buildcon	81,211	92,941	108,774						
Hindustan construction	50,635	74,285	87,707						

C	Adj. PAT (INR mn)						
Company	FY25E	FY26E	FY27E				
L&T	144,117	169,229	194,370				
Afcons Infra	5,386	7,571	9,106				
NCC	7,578	9,840	11,655				
Praj Industries	2,818	3,186	3,881				
H.G. Infra Engineering	5,455	6,261	7,025				
PNC Infratech	7,136	5,430	6,613				
KNR Constructions	6,066	3,785	4,759				
Ashoka Buildcon	3,341	4,661	6,121				
Hindustan construction	1,174	4,710	6,039				

Source: Elara Securities Estimate

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Key financials

•		Revenue (INR mn)					EBITDA (INR mn)				Adjusted net profit (INR mn)				
Company	Q4FY25E	Q3FY25	Q4FY24	24 QoQ (%) YoY (%) Q4FY25E Q3FY25 Q4FY24 QoQ (%) YoY (%) Q				Q4FY25E	Q3FY25	Q4FY24	QoQ (%)	YoY (%)			
L&T	691,819	646,678	670,787	7.0	3.1	69,700	62,549	72,340	11.4	(3.6)	38,900	33,588	43,962	15.8	(11.5)
Afcons Infrastructure	36,880	32,111	36,364	14.9	1.4	4,117	3,645	3,548	13.0	16.0	1,579	1,489	1,449	6.1	9.0
NCC	49,242	46,710	54,460	5.4	(9.6)	4,416	4,095	5,097	7.8	(13.4)	2,015	1,854	2,439	8.7	(17.4)
Praj Industries	10,267	8,530	10,186	20.4	0.8	827	586	1,262	41.3	(34.4)	518	411	919	25.9	(43.7)
H.G. Infra Engineering	17,444	15,085	16,345	15.6	6.7	2,886	2,501	2,646	15.4	9.0	1,665	1,366	1,600	21.9	4.1
PNC Infratech	13,415	12,051	23,420	11.3	(42.7)	1,563	1,460	5,652	7.1	(72.3)	937	826	4,023	13.4	(76.7)
KNR Constructions	8,281	7,435	13,145	11.4	(37.0)	1,316	1,516	2,141	(13.2)	(38.5)	884	1,822	1,982	(51.5)	(55.4)
Ashoka Buildcon	22,291	17,920	24,998	24.4	(10.8)	1,908	1,633	1,859	16.8	2.6	828	606	518	36.6	59.7
Hindustan construction	12,685	10,021	14,284	26.6	(11.2)	2,030	1,471	2,146	38.0	(5.4)	578	-2,164	-419	(126.7)	(238.0)
PSP Projects	6,065	6,232	6,492	(2.7)	(6.6)	433	354	518	22.5	(16.4)	125	61	153	104.9	(18.4)

Source: Company, Elara Securities Estimate

Coverage matrix

			Мсар	CMP*	Target	Upside	EV,	EBITDA (x))		P/E (x)	
Company	Ticker	Rating	(INR bn)	(INR)	(INR)	(%)	FY25E	FY26E	FY27E	FY25E	FY26E	FY27E
L&T	LT IN	Accumulate	49,741	3,116	4,051	30.0	21.3	18.3	16.0	16.4	14.0	12.2
Afcons Infrastructure	AFCONS IN	Buy	1,828	428	621	45.0	12.0	10.0	8.6	29.2	20.8	17.3
NCC	NJCC IN	Buy	1,530	210	278	32.6	6.6	5.0	4.0	15.6	11.3	9.3
Praj Industries	PRJ IN	Accumulate	1,069	501	676	34.9	22.3	17.9	14.7	30.6	15.5	13.5
H.G. Infra Engineering	HGINFRA IN	Buy	797	1,053	1,760	67.1	7.4	6.5	5.8	10.6	9.3	8.3
PNC Infratech	PNCL IN	Buy	775	260	354	35.9	5.5	7.4	6.5	7.7	10.1	8.3
KNR Constructions	KNRC IN	Accumulate	743	228	336	47.8	9.0	8.7	7.1	9.0	14.0	11.2
Ashoka Buildcon	ASBL IN	Accumulate	608	186	248	33.2	9.7	8.1	6.5	13.4	9.6	7.3
Hindustan construction	HCC IN	Buy	532	25	63	150.2	9.5	8.8	7.7	(9.9)	3.8	2.9
PSP Projects	PSPPL IN	Accumulate	291	633	705	11.4	11.4	7.3	6.3	30.6	15.5	13.5

Note: *Pricing as on 11 April 2025; TP and ratings as per our last published reports; Source: Elara Securities Estimate

Exhibit 1: Orderbook and inflows

	Orderbo	ok (INR mn)		Order inflow (INR mn)							
	Q4FY25E	Q3FY25	Q4FY24	QoQ (%)	YoY (%)		Q4FY25E	Q3FY25	Q4FY24	QoQ (%)	YoY (%)
L&T	5,624,084	5,617,790	4,761,030	0.1	18.1	L&T	528,750	986,600	560,500	(46.4)	(5.7)
Afcons Infra	367,005	380,210	309,610	(3.5)	18.5	Afcons Infra	23,675	70,801	18,094	(66.6)	30.8
NCC	677,499	518,340	518,430	30.7	30.7	NCC	208,401	84,400	60,440	146.9	244.8
Praj Industries	43,064	43,490	38,550	(1.0)	11.7	Praj Industries	9,841	10,530	9,240	(6.5)	6.5
H.G. Infra Engineering	155,313	150,800	124,360	3.0	24.9	H.G. Infra Engineering	21,957	(350)	44,461	(6380.2)	(50.6)
PNC Infratech	176,205	189,620	154,900	(7.1)	13.8	PNC Infratech	0	2,571	4,520	(100.0)	(100.0)
KNR Constructions	34,894	38,884	53,048	(10.3)	(34.2)	KNR Constructions	4,290	2,259	16,547	89.9	(74.1)
Ashoka Buildcon	142,279	164,570	116,960	(13.5)	21.6	Ashoka Buildcon	0	71,450	10,318	(100.0)	(100.0)
Hindustan construction	110,264	97,580	104,750	13.0	5.3	Hindustan construction	24,401	9,871	7,384	147.2	230.5
PSP Projects	76,951	64,170	60,490	19.9	27.2	PSP Projects	18,846	4,040	24,380	366.5	(22.7)

Source: Company, Elara Securities Estimate

Exhibit 2: Government capex witnessed a strong growth of 48% YoY in Q3FY25



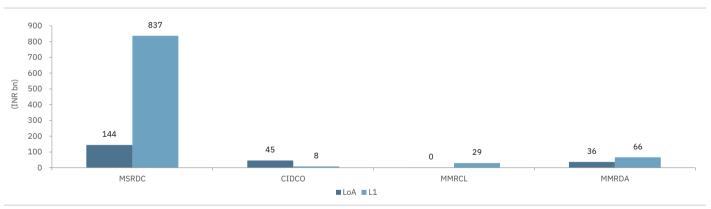
Source: CMIE, Elara Securities Research

Exhibit 3: Spending by key ministries for FY26BE is expected to increase by 8% versus FY25RE

Ministry (INR bn)	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24 A	FY25(BE)	FY25RE	FY26BE	FY26BE over FY25RE (%)
Civil Aviation	34	27	96	36	41	720	94	28	24	27	24	(9.7)
Housing & Urban Affairs	369	401	406	421	467	1,068	773	686	826	637	968	52.0
New & Renewable Energy	38	36	42	33	26	66	70	79	191	173	265	53.5
Power	110	140	156	153	106	216	131	163	205	198	218	10.1
Railways	452	452	549	700	1,122	1,352	1,623	2,458	2,554	2,553	2,554	0.0
Roads, Transport & Highways	522	610	773	782	992	1,236	2,170	2,760	2,780	2,805	2,873	2.4
Shipping	13	15	18	16	14	15	18	163	24	198	218	10.1
Water Resources	47	53	74	74	73	172	140	185	213	216	253	16.8
Total	1,585	1,734	2,114	2,215	2,841	4,845	5,019	6,522	6,816	6,808	7,375	8.3

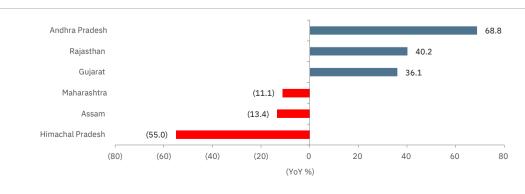
Source: GoI, Elara Securities Research

Exhibit 4: Maharashtra state government – Pending LoA worth INR 1tn, with MSRDC contributing ~84%



Source: Company, News articles, Elara Securities Research

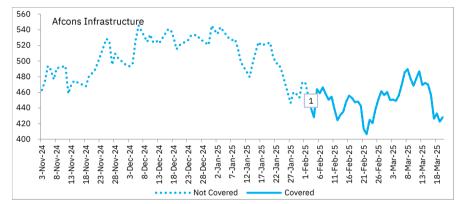
Exhibit 5: Andhra Pradesh's FY26 budget grew the sharpest at 69% YoY versus other states



Source: State Budgets, Elara Securities Research

Coverage History





	Date	Rating	Target Price	Closing Price
18	15-Feb-2023	Buy	INR 135	INR 92
19	16-Jun-2023	Buy	INR 165	INR 121
20	11-Aug-2023	Buy	INR 183	INR 155
21	10-Nov-2023	Buy	INR 192	INR 153
22	29-Dec-2023	Buy	INR 201	INR 167
23	9-Feb-2024	Buy	INR 260	INR 223
24	17-May-2024	Accumulate	INR 302	INR 277
25	7-Aug-2024	Accumulate	INR 370	INR 319
26	14-Feb-2025	Accumulate	INR 227	INR 188
27	26-Mar-2025	Buy	INR 278	INR 208

Date	Rating	Target Price	Closing Price	
1 3-Feb-25	Buy	INR 618	INR 439	

Guide to Research Rating

BUY	Absolute Return >+20%
ACCUMULATE	Absolute Return +5% to +20%
REDUCE	Absolute Return -5% to +5%
SELL	Absolute Return < -5%



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